



West Virginia Chapter Newsletter

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Appraisal Institute Launches New Business Practices & Ethics Course

The new Business Practices & Ethics course debuted in August. In this course, students will learn the latest about international standards, valuation for financial reports, and diversity to name a few, as well as receive current information about the Appraisal Institute's Code of Ethics. Examples and case studies address real-life and up-to-date situations such as mortgage fraud and advocacy.

Appraisal Institute Releases Thirteenth Edition of The Appraisal of Real Estate

The thirteenth edition of The Appraisal of Real Estate has hit bookstands and can be procured at an Appraisal Institute member discount. The book provides real estate appraisers with myriad guidance on how to meet the challenges facing today's valuation professionals.

To keep readers up to date on current trends, The Appraisal of Real Estate, thirteenth edition, discusses a number of timely valuation topics, including:

- Statistical applications such as regression analysis and the responsible use of AVMs;
- Trends toward environmental and economic sustainability with green buildings; and
- Changes to international and U.S. accounting standards and the opportunities those changes create for appraisers to expand into new markets.

The Appraisal of Real Estate, thirteenth edition (Stock No. 0715M) is available to Appraisal Institute members for \$70; \$85 for non-members (plus shipping and handling). To order, call 800-504-7440 or visit www.appraisalinstitute.org/13thedition.



New Online Education Packages Offer Ultimate Convenience

The Online education packages are now available for trainees and licensed residential appraisers to help students attain their career goals more quickly and efficiently. The new packages offer significant cost savings in addition to efficiency – students receive a 15 percent discount on regular registration fees by enrolling in any of our three online education packages:

- 75-Hour Appraiser Trainee Licensing Package – for anyone thinking of starting a career as a real property appraiser
- 75-Hour Licensed Residential Appraiser Package Upgrade – for those who have already completed appraisal trainee education and are looking to move to the next level
- 150-Hour Licensed Residential Appraiser Package – for beginning appraisers committed to a career as a real property appraiser

To learn more and register for the new online education packages, visit www.appraisalinstitute.org/onlinepackages.
